S/4 HANA led Technology Transformation Dubai based financial corporation



Region: Headquartered in Dubai, UAE

Industry: Financial Sector, Govt. Entity

Services Provided: HANA Based SAP Implementation

Revenue: USD 824 MN

External | SDS/BUD | 2022-10-31

Business Needs

Streamline Revenue recognition for UAE Visa process with Sales Force Integration

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- Re-organized DIFC Org. Structure as per IFRS and Management Reporting
- Streamline Lease out and Reservation process with SAP REFX Best Practice
- Re-organized P2P Process with S/4HANA with sunset of SRM
- Re-organized Business Partner with S/4HANA and Sales Force by sunset of CRM

Value Proposition

- Implemented REFX, HCM, P2P, O2C, PS & FICO processes on S/4HANA 1709
- Real time integration of Sales Force (UAE VISA), TenTwenty (REFX), Ariba, Supplier Portal, FAMS and other systems with SAP S4/ HANA
- Review & enhancement of existing processes by utilizing the SAP S4/HANA advantages (e.g., Room Reservation, Automated Revenue Recognition, HCM Process Automation, Management Dashboard, Lease Inventory reports
- Provide multidimensional reporting profitability at customer level, region, department level, group level and building levels

Benefits

Advanced Analytics – profitability, sales revenue, expense & inventory (REFX) reporting, Supplier KPI Reports

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- State of the art reports / dashboards on HANA
- Improved user experience
- Ease of use mobile, tablet integration, approving and entering transactions through mobile / tablets
- Improved performance despite high volume of data
- Improved integration with other systems like Ariba

